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Connecting the world to work.

Business Development Southern Europe – Internship

Talent.com (formerly neuvo) is one of the largest employment search websites globally, operating in 80+ countries with more than 80 million visitors per month from candidates searching for and applying to jobs.

This is a unique opportunity to join the fastest growing company in the HR tech space, employing more than 380 people worldwide. We are looking for new voices to help us connect the world to work.

Talent.com is actively looking for a **Business Development Intern**.

We're looking for self-starters who thrive in a fun and results-oriented work environment, who are curious, responsible, and cooperative and who enjoy working in a rapidly growing company.

What you'll do:

- Be responsible for a full market research and suggestions for a market entry strategy;
- Work with the Southern Europe Sales, CS and Traffic Acquisition teams;
- Follow part of the events and online marketing activities with the team;
- Provide support in the sales activities;

What you bring:

- You graduated/are graduating from a Management/Business School (great opportunity to have this internship counting as a topic for a Master Thesis);
- You have interest in the Talent Acquisition and HR technology products;
- You can motivate yourself to seek opportunities;
- You have a can-do attitude and excellent interpersonal skills;
- You have excellent written and oral communication skills;
- Fluent in English, Italian and/or Spanish; Portuguese and Turkish being a plus;

What we offer:

- An inspiring and friendly atmosphere where you will be working with a team of passionate and youthful people;
- Flat and transparent organizational structure;
- International reach;
- Extensive training on Pay-per-performance models, Aggregators and different internal and external tools;
- Full overview of sales cycle and account management;



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When you join Talent.com, you enter a family of passionate and motivated individuals, connected by their need to grow, to innovate and their restless ambition. You'll discover a world where employees enjoy the flexibility and autonomy they are given, opportunities for constant career advancement, and a supportive learning environment.

At Talent.com you can come as you are (casual dress code). We are a diverse (more than 20 nationalities and about 10 languages spoken) and inclusive work environment, but most of all a fun environment!

We thank all applicants for their interest in this opportunity, however, only those selected for an interview will be contacted.

Additional Information:

Location: Lausanne (EMEA HQ)

Employment type: Full-time

Internship duration: 3-4 months (start September 2022)

Salary: 1'500 CHF/Month + Bonus (related to targets)

