

# Business Developer (F/M) 100%

Are you an **ambitious extroverted person** looking forward to reaching sales targets in a dynamic and fast-paced company? Do you have what it takes **to be our next sales star in Neuchâtel**?

Do you want to work for a company where equal opportunity employment is a daily reality?

Are you excited by guiding people in choices which will change their lives? Are you passionate about travels and language learning? If so, we want to hear from you!

## Responsibilities

- Promote and sell language & study programs abroad through direct customer contact in Neuchatel/Jura regions
- Sell both on the phone and during face to face consultations
- Represent EF at fairs, offline events, school events and info meetings
- Achieve ambitious sales targets and exceed customer expectations
- Be a team player but also reach your individual goals

## Requirements

- Sales oriented and target driven
- Proactive and able to work independently
- Positive attitude and great team spirit
- Strong interpersonal skills and outspoken personality
- Be flexible in your working hours and geographically
- Bachelor's degree or equivalent
- Full fluency in French and high level of English
- International experience (study/work)

## Sales Consultant Benefits

- Position based in Neuchâtel
- This position is an internship the first 6 months
- Permanent position based on results and team integration afterwards
- Starting date : August 1st, 2022 or to be discussed
- A young, fun and dynamic work environment
- Performance-based bonuses
- Exciting opportunities for career advancement in Switzerland and abroad within 2-3 years
- Join international Fam tours to discover our fantastic campuses
- Enjoy multiple travel benefits

## Application:

Att. Fred Pralong, Directeur EF Suisse romande [fred.pralong@ef.com](mailto:fred.pralong@ef.com)

## About Us:

**EF Education First** is a global education company focusing on language, academic, cultural exchange, and educational travel programs. We are 46,500 staff, faculty and teachers, working in over 580 offices and schools across 52 countries, and having a global presence in 116 countries. While we continue to grow, we strive to stay small to ensure agility, smart thinking and a fun place to work. For the past 54 years, EF has grown to include a range of programs that give students of all ages the freedom and confidence to explore the world through language, travel and education. At EF, our people and our organisation live on Global Impact. We thrive for this in terms of Carbon emission offsetting, Community engagement and Human connection. As a natural part of who we are, we also work passionately for an organisation where equality is our daily life. To learn more about what global Impact means for us, please go to [www.ef.com/impact](http://www.ef.com/impact)